



# STAR LINE Mackinac Island *Hydro-Jet* Ferry

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October 1, 2010

Honorable Mayor and City Council:

Star Line would like to thank you for the opportunity to submit our proposal for the 2011 ferry franchise. This proposal is based upon two of more ferry franchises being issued.

For the 2011 season we propose the following:

- ❖ Our rates will be competitive yet similar to 2010
- ❖ We will again offer a discounted seasonal pass
- ❖ Our ferry schedule will be similar as 2010 with calendar changes
- ❖ We will continue to do Sunset Cruises departing the Island (in season)
- ❖ We will continue to pay the 2.5% franchise fee
- ❖ We are in the process of locating/purchasing a steel hulled boat so we can run later into the season if deemed necessary
- ❖ As always Star Line will continue to transport the Island students to their off Island functions free of charge
- ❖ Star Line will continue our mid May "free day" for local residents

It is our goal to not only serve the visitors traveling to Mackinac Island but to make sure that the residents of Mackinac Island have safe, convenient and affordable ferry service.

Star Line would like the City Council to know that we are very open to any thoughts or changes you may have concerning our proposal for the upcoming season.

Respectfully Yours,

Thomas Pfeiffelmann

CEO

